



Do you have the wish to think outside of the box and to co-create a game changing virtual customs robot, which revolutionizes the world of customs clearance? Then contact us. We give you the unique opportunity to grow in a cutting-edge start-up and let your creativity run wild.

Issues of Forwarders seeking Digicust Solution

Customer acquisition and the increase of competitive advantage in forwarding & logistics becomes more and more difficult. Forwarders are seeking innovations, in order to develop new solutions for cost optimization, while focusing on increasing quality and customer satisfaction at the same time. Digicust offers its customers a cutting-edge customs clearance software with which their competitiveness can be tremendously improved. The result of this tool is an enormous efficiency increase in transport- and customs clearance processes, with which in turn huge cost savings are achieved. On top of that, the virtual customs robot Neo minimizes mistakes and provides ex-/importers a unique transport experience.

Company & Product

Digicust dedicates its work towards the realization of an innovative customs clearance software and a virtual customs robot in order to support customs agents in their work but to also gradually automate: - the fill-out of customs declarations,

- the control of customs documents, and
- the submission of customs documents to ex-/importers and customs authorities.

Technologies

The development is achieved by several technologies, such as deep and machine learning (unsupervised/supervised and reinforcement training), OCR & NLP, software rules, plausibility investigations etc.

Team & missing Team-Members

Currently, we are 4 co-founders. One is the CIO of a huge forwarding company, another one is a specialist in mergers & acquisitions as well as in investor relations, the third one is a marketer and there is me a specialist in logistics, forwarding, customs clearance, and digital business. For the realization of Digicust, we are seeking 2 additional co-founders, but technical ones. Also, one has the chance to become one of the 3 managing directors (the marketer, me and one place still left), if this is wished by the co-founder.

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Status-Quo

- defined product requirements,
- a clear vision and plan for further development,
- UX-prototypes, process prototypes, already prepared use cases, lots of data and some codes,
- started the collaboration with research institutions RISC and SCCH,
- business, marketing concepts, potential customers (Gebrüder Weiss and Niceshops),
- 70.000,- € own equity,
- the possibility to receive bank loans up to 230.000,- €,
- an ongoing agreement with accent for its HighTech Incubator.

Next steps:

- Send application for 12.500,- € innovationchek at the middle of February from FFG and receive in April,
- start technical scope prototypes at the beginning of March,
- Funding from accent in the amount of 18.700,- € at the end of March,
- Send application for approximately 500.000,- € at the end of March or April for the FFG Basisprogram.
- Search Investor in September/October or even later.

CTO and CAIO Roles

- Coordination of the whole planning with me and research institutions,
- set programming languages, frameworks etc. (e.g. Python, Tensorflow, React etc.),
- starting to develop the technical product/prototype in February/March,
- Getting another technical co-founder on board, further development with her/him together,
- at least Bachelor's degree in computer science or related study program as well as at least junior level skills in programming,
- at least 20h per week, once fundings or payment available full-time.
- will, talent and motivation to change the world of customs clearance.

Payment of CTO / Co-Founder:

- shares,
- payment with fundings, own money,
- up to 75% of your last salary for 6-12 months paid by AMS founders' program (if unemployed).

Working Place:

- office at Krems, St.Pölten, Schwechat (close to Vienna) or Vienna (at Politische Akademie)
- Remote work necessary.

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