

International Sales Trainee: Cosmetics ARABIC NATIVE SPEAKER

Home Office / Vienna Office / Business travels



YOUR TASKS

- \\ Development and implementation of sales strategy for premium hand cosmetics: B2B and B2C sales channel development
- \\ Contact and relationship building by telephone, e-mail and in person
- \\ Global Sales & Customer Service
- \\ Conscientious preparation and precise filing of offers, invoices, order confirmations, sales contracts, statements of account, etc.
- \\ New Key Account acquisition: responsibility from first contact to closing of sales deals for first orders and pre-orders

YOUR SKILLS & TALENTS...

- \\ Experience in international sales and development of global key accounts (FMCG experience is an advantage)
- \\ Experience in cosmetics, beauty or lifestyle accessories industries
- \\ Completed business studies (minimum Bachelor, advantage Master or MBA) and a strong understanding of business processes
- \\ Attention to detail - when writing e-mails, quotations, Excel calculations, and when filing documents
- \\ Sound experience in administrative work, structured and analytical way of working
- \\ Excellent English skills (in speech and writing), excellent German is an advantage
- \\ Organisational talent, the ability to keep cool under time pressure, an affinity for numbers as well as mental and time flexibility instead of „9 to 5 thinking“
- \\ Emotional intelligence, accuracy, personal integrity, professional appearance and discretion are mandatory

WHAT WE OFFER YOU ...

- \\ Dive into the luxury, cosmetics and personal care industry and take over responsibility from day one
- \\ Travel possibilities - attend business meetings with the team worldwide
- \\ Working in a young, dynamic and culturally diverse team
- \\ Company & team characteristics: Start-up mentality meets long-standing experience in the luxury industry
- \\ Contribute in growing a local brand to an international business case
- \\ **A fast-growing Start-Up** within the cosmetics industry
- \\ Strong personal growth opportunity and steep learning curve

ARE YOU SHOOTING FOR THE MOON TO REACH THE STARS?

Yes? - Send your application including your **complete CV and cover letter**, explaining why you think you can be the perfect AMBASSADOR for our brand until **October 4, 2020** by e-mail to **Lisa Vlahovic: lv@b-resilience.com**

Collectively agreed compensation. Market-compatible overpayment depending on specific qualifications and work experience is available.



ARE YOU READY
TO MAKE
AN IMPACT?